




ACHIEVE MORE WITH CORPORATE INVESTMENT MANAGEMENT.





**CLEAR STRUCTURES –
MORE TRANSPARENCY**

“BUILDING ON OUR HERITAGE”

We have been engaging in Corporate Investment Management for more than 20 years. The first software in the world concerning this subject originates from us. Together with our clients we fundamentally influenced the development and understanding of Corporate Investment Management and have successfully implemented it in more than 400 projects. Today we are looking after more than 200 clients across Europe - from family businesses to globally established high street banks.

We aspire to offer our clients added value in the future.

- More compliance – at lower costs
- More efficient processes – customized to each client situation
- Value add – due to a comprehensive view on Corporate Investment structures.

**MANAGE –
WITH A PURPOSE, MEANS
AND TIME HORIZON**



IS IT POSSIBLE TO MANAGE A CORPORATE GROUP WITHOUT CORPORATE INVESTMENT MANAGEMENT?

WITHOUT INFORMATION REGARDING NAME, REGISTERED OFFICE, LEGAL STRUCTURE, PERCENTAGE SHARE AND IMPORTANT MANDATE HOLDERS IN ALL YOUR INVESTMENTS, YOU CANNOT MANAGE YOUR CORPORATE GROUP. ZETVISIONS PROVIDES THIS AND MUCH MORE.

Identify structures

With zetVisions you will receive financial and legal information of your investments, whether consolidated or not, in a unique combination at any cut-off time or selected time span in an audit certified quality. We include details in respect of transactions of affiliates such as purchase, sale, write-ups and write-offs and more. Accurate and highly reliable.

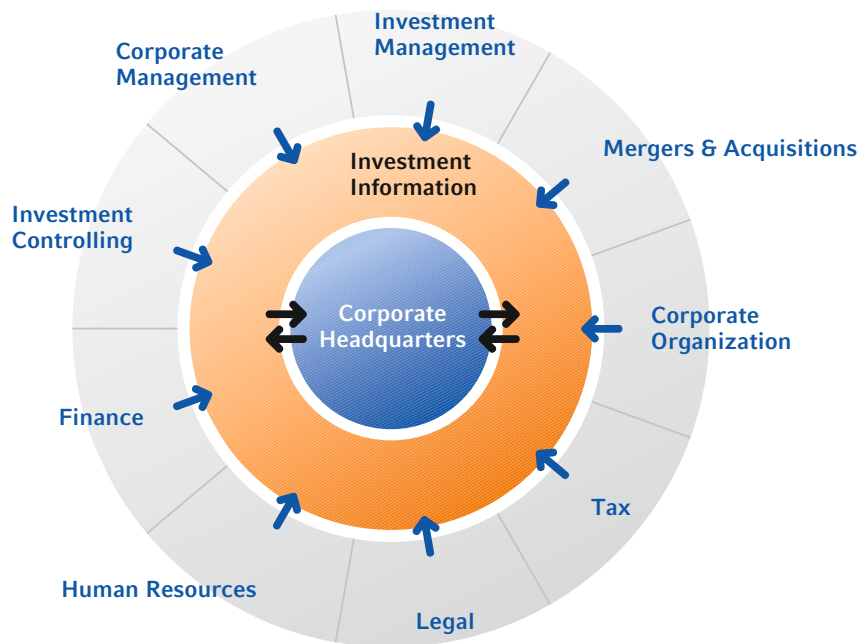
On this basis you can improve numerous processes of your business.

Some examples:

- Prompt and faultless allocation of mandates
- Automation of the legal registration for annual financial statements, ad-hoc notifications and more
- Acceleration of your consolidation process
- Communication of corporate group structures externally and internally
- Simulation of corporate group changes
- Transparency and support of M & A activities
- Observance of internal as well as external compliance rules

MAKING DYNAMIC PROCESSES VISIBLE

We capture the relevant master data of your corporate group, put the individual companies or persons in relation to one another and depict every imaginable transaction that changes this relation. As a result you receive something every corporate group requires: A uniform, reliable and always up-to-date basis for your individual concept for administration, controlling and management of your investments.



Conjoint execution of all participants in the corporate head office as well as the decentralized units – optimizes the benefit for everyone.



“With the zetVisions Corporate Investment Manager we have introduced a central system component for Corporate Investment Management which blends seamlessly into our existing SAP system landscape, makes the essential functionalities available and – due to its technological base – is extendable and thereby provides security of investment accordingly.”

Alexander Eggert, Union Investment Real Estate Ltd, Head of Corporate Investment Management,
Rolf Kollmannsperger, Union IT Services Ltd, IT Project Manager

REALIZING SOLUTIONS

As a partner of SAP for Corporate Investment Management we deliver the official solution extension in the SAP BusinessObjects-solution portfolio for business management – the zetVisions Corporate Investment Manager (zetVisions CIM).

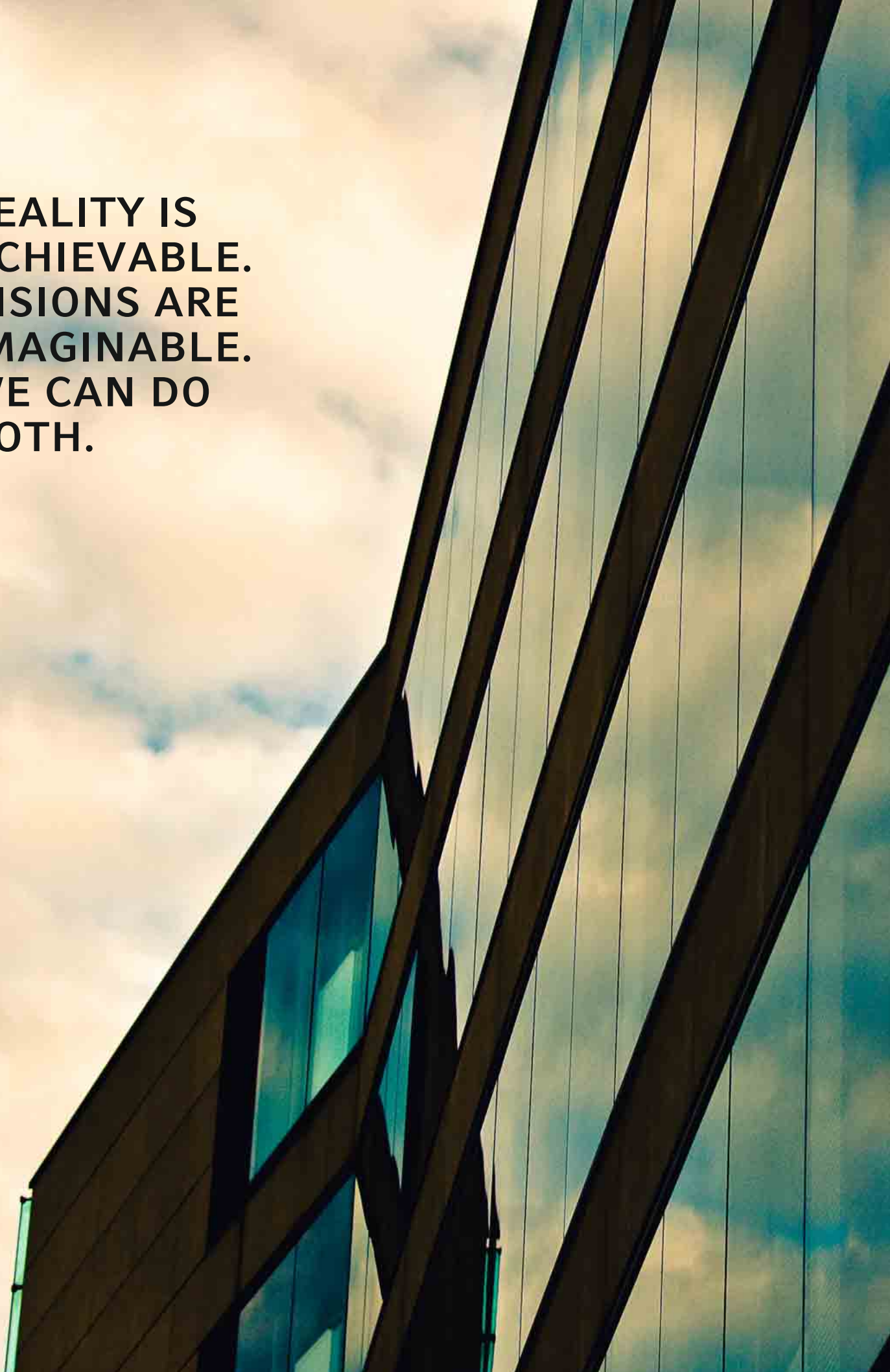
Our consultants have many years of experience in the field of corporate groups and ensure the quick realization of the value from our solutions. Our support assists you with all day-to-day questions best possible.

You can rely on

- Industry expertise and process knowledge: In our workshops we analyze your needs and offer a customized method to improve your processes.
- Experience with projects of every size and with pragmatic execution: You will be introduced to our project managers during the sales process – to enable us to advise you best right from the start.
- Expert knowledge and know-how in support: from end-user questions to more complex requirements, for example in legal reporting. Our support is at eye level.



**REALITY IS
ACHIEVABLE.
VISIONS ARE
IMAGINABLE.
WE CAN DO
BOTH.**



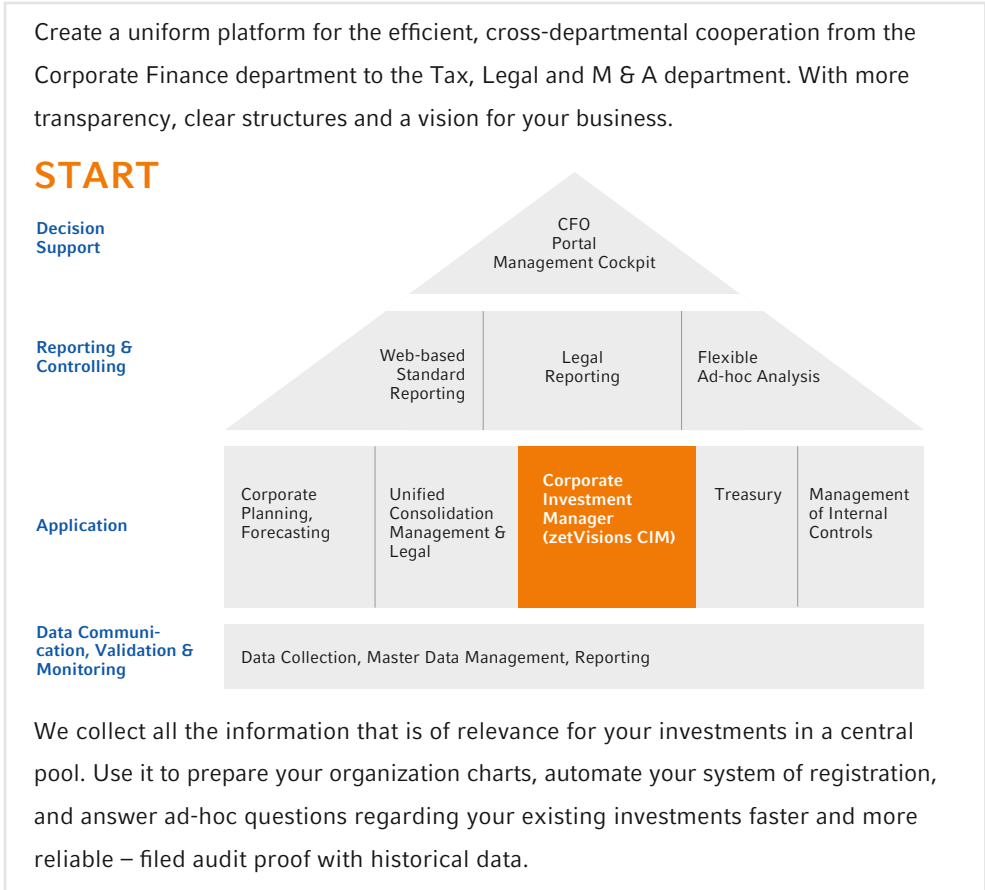
“By introducing CIM we have drastically reduced the time to create our notifications while simultaneously increasing the quality thereof.”

Andreas Winterberg, Vaillant Group



REALIZING VISIONS

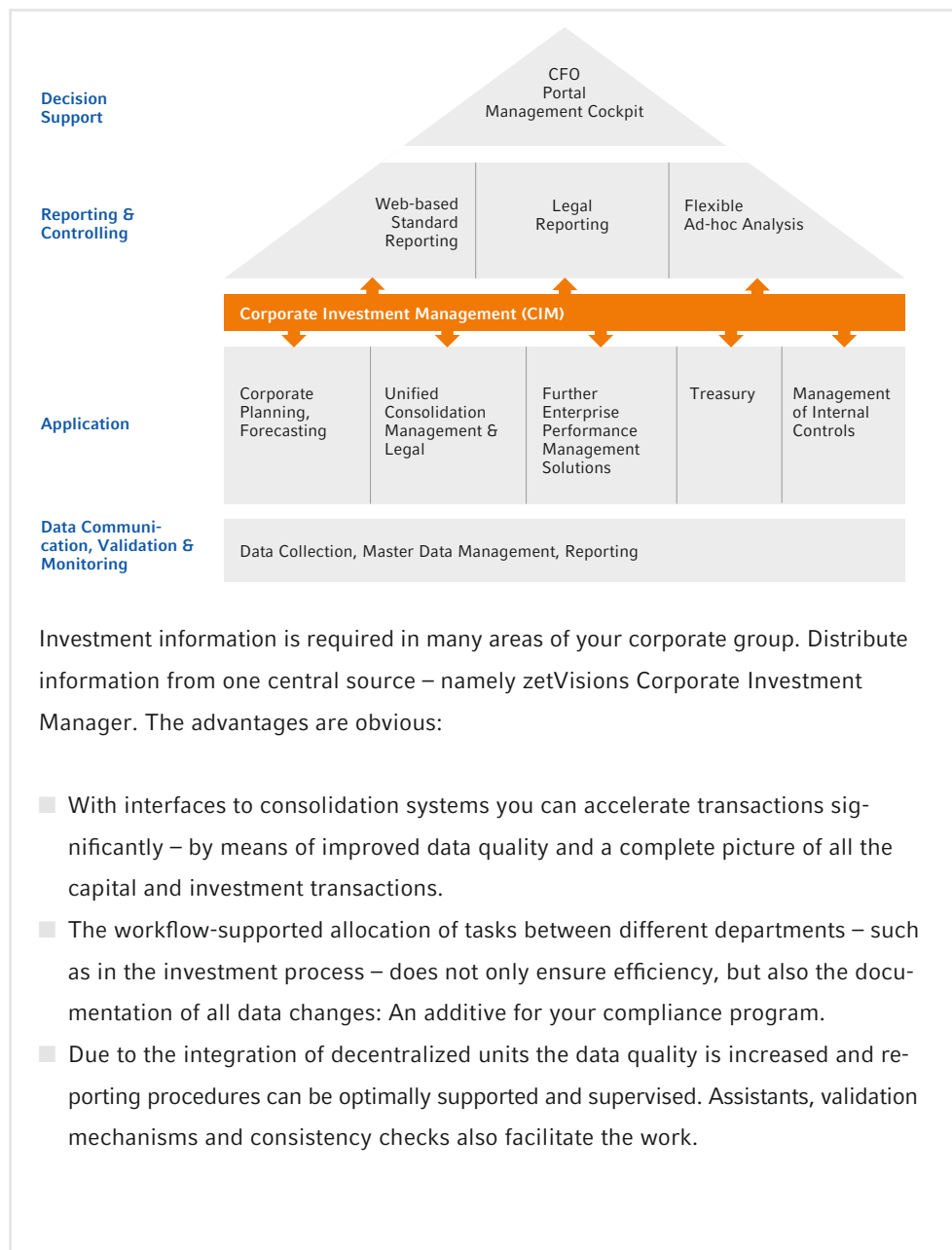
INTEGRATION AND COOPERATION ARE THE ANSWERS TO THE CHALLENGES IN CORPORATE GROUP MANAGEMENT.



“Data quality is not only a simple IT-matter.
It should rather be regarded as an economic factor.”

Andreas Bitterer, Research Vice President at Gartner

STAGES



STAGES:

Used as a flexible infrastructure, zetVisions CIM improves multifaceted processes in the Finance area -

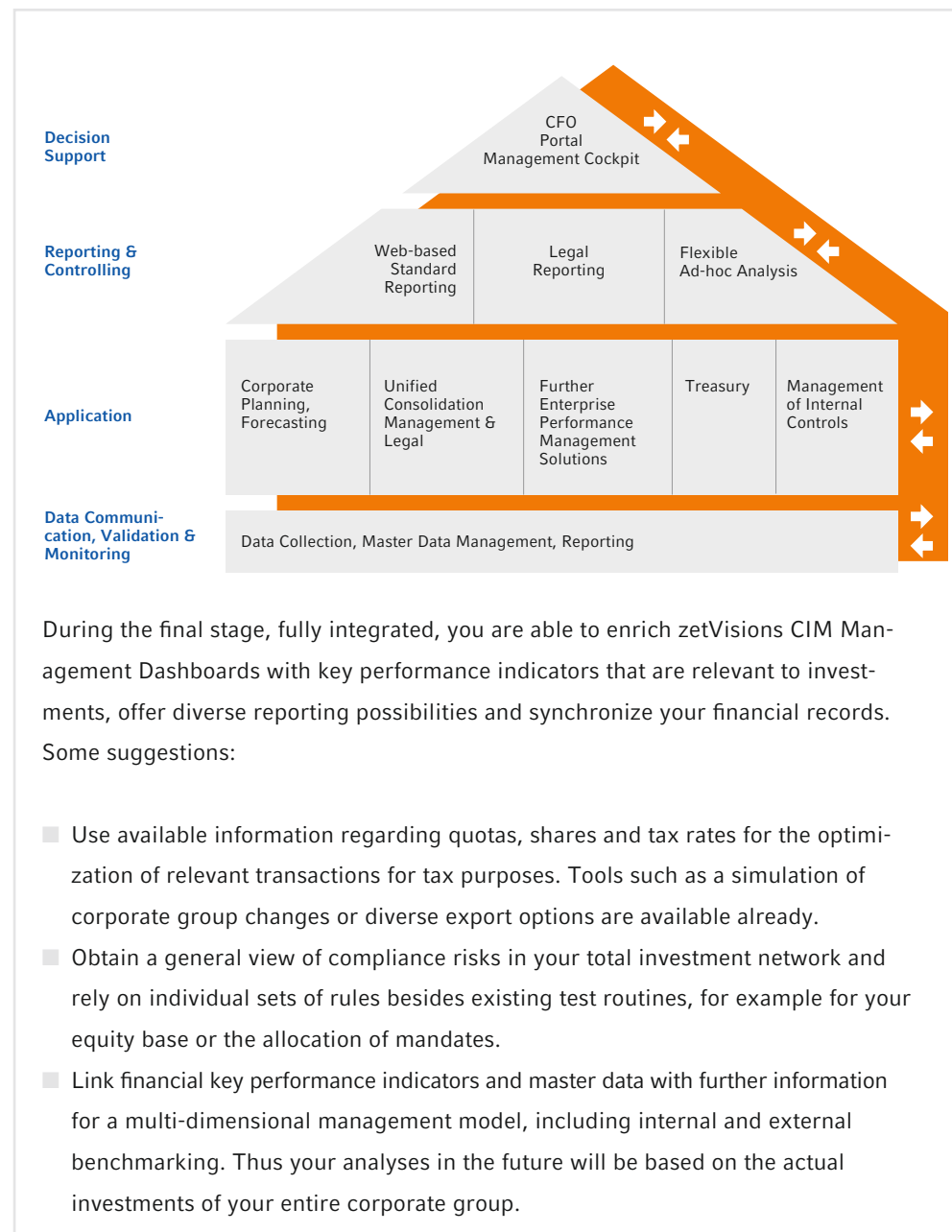
TOMORROW

Investment information is required in many areas of your corporate group. Distribute information from one central source – namely zetVisions Corporate Investment Manager. The advantages are obvious:

- With interfaces to consolidation systems you can accelerate transactions significantly – by means of improved data quality and a complete picture of all the capital and investment transactions.
- The workflow-supported allocation of tasks between different departments – such as in the investment process – does not only ensure efficiency, but also the documentation of all data changes: An additive for your compliance program.
- Due to the integration of decentralized units the data quality is increased and reporting procedures can be optimally supported and supervised. Assistants, validation mechanisms and consistency checks also facilitate the work.

GOAL

GOAL:
Comprehensive architecture.
Continuous communication
and data exchange at all
levels.
zetVisions CIM in an
integrated architecture –
FUTURE





REFERENCES (ABSTRACT)

Financial Services

Allianz SE
Bolloré Investissement SA
Commerzbank AG
Deutsche Bank AG
Deutsche Postbank AG
DZ Bank AG
Fortis B.V.
HAL Investments B.V.
KfW Bankengruppe
Landesbank Baden-Württemberg
Raiffeisen-Holding Niederösterreich-Wien
Sal. Oppenheim jr. & Cie. KGaA
Sequana Capital
Swisslife Schweizerische Lebensversicherungs- und
Rentenanstalt
Union Investment Real Estate AG
Wiener Städtische Versicherung AG
Vienna Insurance Group

Industries

Alstom
Carl-Zeiss AG
Carmeuse SA
CEMEX France Services GIE
ETEX Group
Heidelberger Druckmaschinen AG
Koninklijke BAM Groep N.V.
Koninklijke Friesland Foods N.V.
Robert Bosch GmbH
Salzgitter AG
Sanofi-aventis Groupe
SAP AG
Siemens AG
Wintershall Holding AG

Retail and Consumer Products

Adidas AG
 Adolf Würth GmbH & Co. KG
 Dr. August Oetker KG - Holding der Oetker-Gruppe
 Franz Haniel & Cie. GmbH
 Grands Moulins de Paris
 Henkel AG & Co. KGaA
 Metro AG
 OBI Bau- und Heimwerkermärkte GmbH & Co.
 Franchise Center KG
 Société Groupe Lactalis
 Vaillant Group

Utilities

Alpiq Management AG
 E.ON AG
 Energie AG Oberösterreich
 Essener Versorgungs- und Verkehrsgesellschaft mbH
 N-ERGIE AG
 Stadtwerke Bremen swb AG
 Vattenfall Europe AG
 Verbund Österreichische Elektrizitätswirtschafts-AG
 VNG Verbundnetz Gas AG

Public Services

BeteiligungsManagementAnstalt Halle (Saale)
 Finanzbehörde der Freien Hansestadt Hamburg
 Finanzministerium Sachsen-Anhalt
 Landeshauptstadt Stuttgart
 Landeshauptstadt Wiesbaden
 Stadt Frankfurt am Main
 Stadt Oberhausen

Services and Other

Air Berlin PLC & Co. Luftverkehrs KG
 B. Braun Melsungen AG
 Deutsche Lufthansa AG
 Heijmans N.V.
 Lagardère SCA
 Otto Bock HealthCare GmbH
 TNT N.V.
 TÜV Süd AG

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